

# VALUATION OF ASSISTED LIVING FACILITIES

The Institute of Assessing Officers affiliated with the New York State Assessors' Association  
Presents a One Day Seminar At:

## Association of Towns Meeting & Training School

**Monday - February 19, 2018**



This One Day seminar is a intro level primer to valuing Assisted Living Facilities. We will start with a short history and description of different types of facilities. This allows a better understanding of specific market factors for these facilities. Next we get into the three approaches to value. In the Income Approach we discuss private pay vs public, typical expenses and capitalization rate selection. Lastly, we discuss a Case Study specific to Tax Certiorari analyzing the real estate, personal property and business value. **Class participants are expected to bring a calculator to the session.**

**Instructor - John Zukowski, MAI, SRA, IAO**



### Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award (6) six re-certification credits to all Institute Members who attend this seminar. NYS DOS will award (6) six continuing education credit to NYS Licensed Appraisers. **THERE WILL BE NO CONTINUING EDUCATION CREDIT OR REIMBURSEMENT GIVEN BY NYSORPS, PUSUANT TO THEIR RULES.**

### General Information

Registration: 9:30 AM  
Seminar: 10:00 AM to 5:20 PM  
Location: **Times Square Marriott  
Marquis,  
1535 Broadway, Sixth Floor,  
New York, NY 10036**

Tuition:  
**\$50.00 For AOT Attendees**  
\$100.00 - IAO Members  
\$110.00 - NYSAA Members  
\$150.00 - All Others  
Please CIRCLE Membership Status

No refunds after **February 1, 2018.**  
Consider your reservation confirmed unless otherwise notified, Call - Larry Quinn, IAO for additional information at (315) 331-3914 or  
Email: taxmanarc@hotmail.com

Reservations Must Be Made By  
**February 12, 2018**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip \_\_\_\_\_

Please Indicate IAO - Yes \_\_\_\_\_ No \_\_\_\_\_

Enclose a check or your Municipality's completed voucher for the amount you qualify for. Make checks payable to: **New York State Assessors' Association**

**C/O Larry Quinn, IAO**

**10 East Miller Street  
Newark, NY 14513  
(315) 331-3914**

**Or register and pay online at [www.nyassessor.com](http://www.nyassessor.com)**